



NEWS RELEASE

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Simonds International Launches New Bandsawing Calculator.

Unique Tool Measures Baseline Sawing Performance in Dollars and Cents.

Fitchburg, MA, U.S.A. (April 29, 2013) – Simonds International (www.simondsint.com) has introduced SnapShot™, the latest addition to its Cutting Intelligence™ arsenal -- a suite of analysis tools designed to help manufacturers identify savings opportunities. The SnapShot Bandsawing Calculator is a data-driven Microsoft Excel tool that identifies and measures the impact of improved productivity and performance on day-to-day bandsawing operations and their effect on profitability.

The SnapShot calculator guides manufacturers through the individual cost components of their sawing operation, including:

- Cycle / Cut Times
- Blade Life (in square inches)
- Crooked Cuts / Week
- Pinch (Frequency per Week)
- Cut (Surface) Finish / Hours Per Shift
- Noise Cost / Year
- Operator Training / Year
- Machine Repair Service / Year
- Other Annual Value

SIMONDS SNAPSHOT® LITE Cutting Performance Tool Life & Production Cost Calculator				
Average Blade Life (Square Inches)				
	Benchmark	Simonds Test Blade	Difference	
	6.4	1,000.0	1,000.0	0%
Equalizer 1->	5,564			<Equalizer 2
Each Shift	\$ 72	\$ 72	\$ -	
Annual	\$ 17,875	\$ 17,875	\$ -	
Blade Exp			0%	
Average Sq Inches Per Min				
	Benchmark	Test Blade	Difference	
	2.00	2.20	10%	
Equalizer 1->	12.6	#DIV/0!		<Equalizer 2
Each Shift	\$ 800	\$ 727	\$ 73	0.73
Annual	\$ 200,000	\$ 181,818	\$ 18,182	182
Grand Total				
Each Shift	\$ 872	\$ 799	\$ (73)	
Annual	\$ 217,875	\$ 199,693	\$ 18,182	8%
			Savings	

For those categories with indirect value, SnapShot allows customers to measure their value on 'soft' costs. The tool ultimately identifies opportunities for significant time and cost savings.

"In sawing, even small changes can yield significant time and cost savings. Taking a closer look at the scope of a bandsawing operation can uncover some surprising results," said Dale Petts, Global Product Manager, Metal Products, at Simonds International. "Some of our customers are seeing six-figure annual savings after implementing opportunities that were identified via a SnapShot analysis of their sawing operation."

Simonds SnapShot Calculator joins several other tools in the Simonds Cutting Intelligence family including QuickCalc, a program created to aid in the setup and optimum performance of bandsaw machines and blades; and Advanced Cut Calc, a program that allows users to specify the material to be cut, blade type and width, along with a short list of optional settings to generate cutting rates, estimated blade life, total cuts, cuts remaining, square inches remaining, cost per hour and burden on shop rate per hour.

A Simonds SnapShot evaluation can be arranged by contacting a local Simonds representative or by calling (800) 343-1616 to schedule an appointment. For more detailed information on SnapShot Calculator, go to www.neveryieldtosteel.com/downloads/Simonds-SnapShot-Additional-Info.pdf.

About Simonds International

Simonds International offers an extensive array of professional grade products including a comprehensive line of bandsaw blades, power hacksaw blades, hand files, and a broad variety of wood-processing machine knives, as well as support equipment for many of its products. Its products are sold through a comprehensive worldwide distributor base.

For more information, contact Simonds International by calling toll-free (800) 343-1616 or email Dale Petts at dpetts@simondsint.com.

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